

## SAMPLE QUESTION PAPER

**Sub-Entrepreneurship**  
**Class- XI**

**2019**

**Full Mark-50**  
**Time-2hours**

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**General Instructions:-**

- This paper contains 22 questions in 5 parts and all questions are compulsory.
  - Internal choice is given in selected questions.
  - The instructions for each part are given separately. Read them carefully and follow.
  - Attempt all parts of question together.
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**PART-A**

**This part contains questions carrying 1 mark each**

1. Does the personality matter in becoming an entrepreneur?
2. Manager excel at competitive selling , why?
3. Give two example of actualization need.
4. In the light of entrepreneurship what do you understand by the meaning of competency?
5. Define the term attitude.
6. Why an enterprise is called an outcome in the process of entrepreneurship?
7. A successful entrepreneur must possess the quality of the following :-  
(A) Leadership(B) Control(C) Innovation(D) All of these.
8. Which of following is a kind of Opportunities?  
(A) First opportunities(B) Last opportunities(C) Existing opportunities in the environment  
(D) None of these
9. A successful entrepreneur must possess the quality of the following :-  
A) Leadership(B) Control(C) Innovation(D) All of these.

**PART-B**

**This part contains questions carrying 2 marks each**

10. Write the distinction between feasibility study and business plan.
11. What are the features of attitude?
12. Discuss the main features of feasibility plan.

13. What do you mean by opportunity assessment?
14. Name two first generation entrepreneur in India

**PART-C**

**This part contains questions carrying 3 marks each**

15. Write first three process of entrepreneurship. Write it stepwise.
16. 'Entrepreneur VS Employee.' Explain.
17. Briefly discuss the various essential attitudes of an entrepreneur.
18. What are the various limitation faced by women entrepreneur? Discuss.
19. Why do you think the role of family in an entrepreneur's life is important?

**PART-D**

**This part contains questions carrying 5 marks each**

20. "Entrepreneur's decision can strengthen or seriously weaken a firm's future business viability." Discuss this statement in the light of necessity of ethics for society and development of business  
OR  
"Entrepreneur can not survive and grow without fulfilling the ethical responsibility". Why? Explain.
21. Discuss any six entrepreneur given by Bill Wagner.  
OR  
List out the competencies and state which one is the most important and why?

**PART-E**

**This part contains questions carrying 6 marks**

22. "Babita & Co started a leather factory near Kanpur. As an entrepreneur she always helps her employees and motivate them in different ways". You are a senior manager in an organization according to you what motivational techniques would Babita take to achieve an objective of an organization. Explain using Maslow hierarchy needs of motivation.  
OR  
Give six examples of ethical standards to be followed by an entrepreneur in their business practices for long lasting success.

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